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COMPETENCY PROFILE

Management Consultant and Management Trainer

SERVICES OFFERED - CONSULTING

- Strategic Planning / company vision and roadmap development
- Development of company organization / development of processes
- Project-Management
- Sustainability Management
- Innovation Management / Brand and Product development
- Support in acquiring new products and business areas
- Advising internationally and interdisciplinary – business location Africa
- Agricultural and horticultural advice for organic farming
- Human Ressource Management

SERVICES OFFERED - MANAGEMENT TRAINER

- Communication and Moderation
- Leadership, Intercultural skills and competency, Change Management
- Organization und working style
- Work life balance programmes
- Teacher for Swahili Language – conversation und grammar

LECTURES

- Sustainable Development Management
- Organic Farming
- General Management

EXPERIENCE AND SKILLS

- 15 years work in management positions with accountability for results (Agro, Pharma, Health and Environment)
- Advisory and management responsibility internationally and interdisciplinary
- Extensive expertise in tropical and subtropical crop science
- Introduction of market specific products
- Project management – e.g. IT Operations
- Re-design of worldwide pharma distribution
- Acquisition and integration of new business units
- Worldwide launch of sustainability initiatives and implementation into company values
- Accepted business partner in Asia Pacific, South America and Africa
- Fluent in English, French, Swahili, native German, basics in Spanish
- Trainer – project management, road map development, leadership of employees and development of company mission, work life balance programs
- Long term management consultancy and engagement in Africa
- Regular guest lectureship at Universities in Tanzania and Burundi

PROFESSIONAL BACKGROUND

- Business Operations Manager Sanofi GmbH Frankfurt (2002 – 2013)
Managed the distribution of pharmaceutical products. Member of the Management Committee and Customer Advisory Board.
- Project management and Head of a large distribution project (2009 – 2013)
- Corporate Information Manager Global Health, Safety and Environment (HSE) Aventis S.A. France (2000 – 2002)
Designed and implemented a Global HSE concept and published Sustainability Reports
- Global Marketing and Development Manager Fungicides AgrEvo GmbH Frankfurt, Asia Pacific and South America (1994 – 1999)
Managed and developed a sustainable portfolio strategy, held responsibility for sales
- Project and Development Manager Schering AG Berlin (1988 – 1993)
Researched and developed new crop protection products and managed the worldwide launch of innovative new products

ACADEMIC BACKGROUND

- Agricultural and Horticultural Scientist (Dr sc agr; M Sc agr; B Sc hort)
Technical University Berlin and University of Applied Sciences in Berlin
Scholarship of the catholic foundation „Cusanuswerk“
- Management seminars at the Institute of German Economy, Cologne and St. Gallen Business School, Switzerland